


**LANCANG - MEKONG
BUSINESS FORUM**

第五届澜沧江-湄公河商务论坛 The 5th Lancang-Mekong Business Forum

促进澜湄国家农产品和食品加工行业投资与贸易
Promoting Agribusiness and Investment in Processed Food Sector

2023年7月3-5日 July 3-5, 2023

中国 南宁-凭祥 Nanning & Pingxiang, P. R. China

DIRECTORY 参会人员名单

I. Directory of CLMVT Company Participants (29 companies) 柬埔寨、老挝、缅甸、泰国、越南农产品食品加工行业企业 (29 家企业)

No.	Name, Surname & Position 姓名与职位	Organization & Contact 所属单位与联系方式	Sector/Product/Services & Business Matching Interests 产业、产品和服务和商务对接诉求
Cambodia (5) 柬埔寨			
1.	Mr. Rithy VANN (先生) General Manager, Agriculture Commodities Export 总经理; 农产品出口部门	Angkor Green Investment and Development Co.,Ltd. 吴哥绿色投资发展有限公司 Email 邮箱: export@angkorgreen.com.kh Tel 联系电话: +855 92 212 214 Web 官网: www.angkorgreen.com.kh https://www.facebook.com/angkorexport	<u>Industry:</u> Agro Chemical, Agriculture Machinery, Irrigation, Animal Feed, and Agriculture Commodities Export 行业: 农用化学品, 农业机械, 灌溉, 动物 饲料及农业商品出口 <u>Expectation & Interest:</u> 1. Have buyers for agriculture commodities from Cambodia and increase exporting to China and other countries. 2. Fresh fruit buyers, Dried mango buyers, Frozen fruits and vegetable buyers, Raw materials buyers 期望及意向: 1. 柬埔寨农产品采购商, 增加向中国及其他国家的产品出口。 2. 新鲜水果、芒果干、冷冻水果和蔬菜及原材料采购商

2.	Mr. Sochivan PHO (先生) Project Executive, New Project 主管; 新项目部门	Kirirom Food Production (K.F.P) Co., Ltd. Kirirom 食品加工 (K.F.P)有限公司 Email 电子邮箱: chivan.pho@gmail.com Tel 联系电话: +855 92 555 974 Web 官网: https://www.kfp.com.kh/ FB 脸书: https://www.facebook.com/kiriromfoodproduction	<u>Industry:</u> Agro-food processing business 行业: 农产品加工 <u>Expectation & Interest:</u> 1. Increasing the sale opportunity of dried mangos in new market. 2. Finding new market demand for fresh mangos and mango puree. 3. New market demand on other productions related to mangos 期望及意向: 1. 开发新芒果干市场、寻求销售机会。 2. 开发新鲜芒果和芒果酱的新市场需求。 3. 开发芒果相关产品的新市场需求	<u>Product:</u> Dried Mango, Sovannmacha box (gift) 产品: 芒果干, Sovannmacha 礼盒(礼品)
3.	Mr. Kimsor Oeng (先生) Assistant to CEO, Office of CEO 首席执行官助理; 首席执行官办公室	Khang Seangly Group Khang Seangly 集团 E-mail 电子邮箱: kimsoroeng@gmail.com Tel 联系电话: +85589202555 Web 官网: http://kslgroup.com.kh/ FB 脸书: https://web.facebook.com/cambodiamachinery/	<u>Industry:</u> Agriculture Machinery 行业: 农用机械 <u>Expectation & Interest:</u> 1. I expect to obtain the latest developments in agri-food space in the Mekong-Lancang Region, identify potential partners, and draft and carry a feasibility study. 2. Experience and/or technologies that are suitable for exploring business ventures that incorporate out-grower schemes with smallholder farmers. 期望及意向: 1. 在湄公河—澜沧江区域取得农业食品领域的新发展, 寻找潜在的合作伙伴, 研究产业发展可行性。 2. 获取相关经验及技术, 探索小农与外向型种植计划结合的商机。	<u>Product:</u> Multi-purpose Diesel Engines, Engine Accessories, Pump 产品: 多用途柴油发动机, 发动机配件, 泵
4.	Ms. Sovann Pisey Thlang (女士) CEO, Management 首席执行官	Khmer Organic Cooperative Co., Ltd. 高棉有机合作有限公司 Email 电子邮箱: pisey@khmer-organic.com ; info@khmer-organic.com Tel 联系电话: +85512510005 Website 官网: www.khmer-organic.com FB 脸书: www.facebook.com/khmerorgnaiccooperative/	<u>Industry:</u> Organic Agri food produce 行业: 有机农产品 <u>Expectation & Interest:</u> 1. I am looking for the opportunity to learn from others about agri-food processing business, innovative product development, connecting with trading partners/buyers, and to learn about China's food processing business experience. 2. I am interested in trading partners, Buyers (especially for market in China), Food processing suppliers & packaging, Logistic service provider (cross-border), Cross border marketing and e-Commerce support 期望及意向: 1. 学习农产品加工、创新产品开发、贸易伙伴/采购商配对、学习中国食品加工业的经验。 2. 寻找贸易伙伴及采购商(特别是中国市场采购商)、食品加工及包装供应商、跨境物流服务供应商、跨境营销及电商支持	<u>Product:</u> Organic pepper, long pepper, chili, Organic Jasmine rice 产品: 有机辣椒, 荳蔻, 辣椒, 有机茉莉花米

5.	Ms. Sok Hung, Chang (女士) Vice President of CFMA CFMA 副会长 Managing Director, Food Processing 常务董事：食品加工部门	Cambodia Food Manufacturer Association (CFMA) 柬埔寨食品制造商协会(CFMA) Yang Li Yi Tofu Tel 联系电话: +855 12 870505 Email 电子邮箱: Sokhungchang@gmail.com Facebook Page 脸书账号: Yangliyitofu.kh	<u>Industry:</u> Food Manufacturer Association, Soy-food Manufacturer 行业: 食品制造商协会, 豆类食品制造商 <u>Expectation & Interest:</u> 1. Food ingredient, packaging, machine supplier 2. Soy food ingredient, soy milk packaging, package equipment 期望及意向: 1. 食品原料、包装、机械供应商 2. 豆制品原料、豆浆包装材料、包装设备	<u>Product:</u> Bean Curd, Soft Tofu, Tofu Skin, Soy milk, Egg tofu 产品: 豆腐, 水豆腐, 豆皮, 豆浆, 鸡蛋豆腐
Lao PDR (7) 老挝				
6.	Mr. Phansin Pathammavonf (先生) Assistant Director 理事助理	Premium Food Products 优质食品产品公司 Email 电子邮箱: p.phansin@gmail.com ; abcbakery89@gmail.com Tel 联系电话: +856205658202, +85620 77727772	<u>Industry:</u> Artisanal Bakery and Pastry 行业: 手工烘焙食品及糕点 <u>Expectation & Interest:</u> 1. I am looking for business opportunities and suppliers from neighboring countries 2. We would like to grow in size and to do more and more bulk buying of ingredients and packaging material. We are also looking to modernize our factory with machines and equipment 期望及意向: 1. 寻找周边国家的商机和供应商 2. 扩大贸易规模、大量采购原料和包装材料。通过机器和设备实现公司工厂现代化	<u>Product:</u> Bread Loaf, Brioche Bread, Croissants, 产品: 面包条, 奶油面包, 牛角包
7.	Ms. Lamita Laphengsy (女士) Technical officer, Regional Integration and Sustainable Investment Promotion Division 技术干事：区域一体化和可持续投资促进司	Lao National Chamber of Commerce and Industry 老挝国家工商会 Email 电子邮箱: Lamita.IR13@gmail.com, info@lncci.la Tel 联系电话: +8562094443513 Website 官网: https://lncci.la	<u>Industry:</u> Governance 行业: 管理 <u>Expectation & Interest:</u> 1. I would like to exchange our experiences with other participants and learn a new method regarding how to support and promote the Lao business especially when discussing agribusiness and investment in the processed food sector. 2. I'd like to meet new business to shared expertise, access to new markets, and increase efficiency in production and distribution 期望及意向: 1. 经验交流, 学习支持和促进老挝商业的新方法, 特别是农业综合企业和对食品加工行业的投资。 2. 无具体业务需求, 期望结识企业, 共同分享专业意见, 开发新市场, 提高生产和分销效率	<u>Product:</u> Rice, Tea, Coffee, Sugar, Salt 产品: 大米、茶、咖啡、糖、盐

8.	Ms. Toulathip Phommachanh (女士) MANAGER 经理	BUALAPHA AGRICULTURAL DEVELOPMENT EXP-IMP CO.LTD BUALAPHA 农业发展进出口有限公司 Email 电子邮件: Tuly.successful@gmail.com Tel 联系电话: +856 20 92 253 167, +856 36 210077 FB 脸书: https://www.facebook.com/profile.php?id=100077048678797&mibextid=LQQJ4d	Industry: Agribusiness and food processing 行业: 农业综合企业及食品加工	Product: Chicken egg, fish farming, Duck Egg 产品: 鸡蛋、鱼类、鸭蛋
			Expectation & Interest: 1. i hope we can meet industry leaders from GMS Countries and we can share our knowledge and experience with them, business matching, and it is also a great way to network with other professionals and lesson learnt from this can develop our business 2. we are interested to meet partners the same business as mine, furthermore our company try to plan Cocoa tree (CACAO) 期望与意向: 1. 与来自大湄公河次区域国家的行业领袖会面, 分享经验, 进行业务配对; 与专业人士建立联系, 发展业务 2. 结识同行业的合作伙伴; 我司正计划种植可可树。	
9.	Mr. Vilaphong Santa Incee (先生) Manager Assistant 经理助理	Forest Plateau Lao Co.,Ltd 老挝 Plateau 森林有限公司 Email 电子邮箱: vilaphong@slowforestcoffee.com Tel 联系电话: +8562092352489 Website 官网: https://slowforestcoffee.com/ FB 脸书: https://www.facebook.com/SlowforestLao/ Instagram: slowcoffee.lao	Industry: Agribusiness and Export Organic Coffee 行业: 农业综合企业; 有机咖啡出口	Product: Roasted Coffee, Coffee green bean 产品: 烘焙咖啡, 生咖啡豆
			Expectation & Interest: 1. I am looking for a new opportunity to create a new business connection with other participants country and also need to present our sustainable agribusiness to wider rang 3. I am interesting to share/present my business about sustainable business model to my new partners and extend my coffee products from Lao 期望与意向: 1. 寻求与其他国家参展企业建立新的业务联系的机会、广泛推广我们的可持续农业综合企业 2. 向新的合作伙伴分享/展示我们的可持续商业模式, 并推广我们的老挝咖啡产品	
10.	Mr. Mounthala Southanilaxay (先生) Project Manager, BioTrade Laos Project 项目经理; 老挝生物贸易项目部	Helvetas Laos 老挝 Helvetas 公司 Email 电子邮箱: mounthala.southanilaxay@helvetas.org ; laos@helvetas.org Tel 联系电话: +8562096651656, +856 21 263 189 Website 官网: https://www.helvetas.org/en/laos/what-we-do/where-we-work/partner-countries/laos FB 脸书: https://www.facebook.com/mounthala.nilaxay	Industry: BioTrade Laos Project 行业: 老挝生物贸易项目	Product: Ancient Tea, Benzoin, Kaffir Lime Leaves, Rice 产品: 古茶, 安息香, 青柠叶, 大米
			Expectation & Interest: 1. We are looking for business opportunity to export our raw material products such as ancient tea, prickly ash, kaffir lime leave, ginger, chilli grown by marginalized people in the rural northern provinces of Laos that have adopted the sustainable agricultural practice. 2. We need to know price, quantity, quality, terms of payment, method of payment that they want. also we need to know if they can arrange a custom clearance at the border because we often have problems with custom clearance. 期望与意向: 1. 寻求出口原材料产品的商业机会, 如古茶、花椒、青柠叶、生姜、辣椒 (种植于采用了可持续农业生产方式的老挝北部农村省份)。 2. 了解采购商的采购价格、数量、需求质量、付款条件和付款方式, 及采购商是否可以自行安排清关 (我司在清关方面经常遇到问题)。	

11.	Mr. Somxai Chanthalsy (先生) Managing Director 总经理（常务董事）	Yordxam Individual Enterprise Yordxam 个人企业 Email 电子邮箱: yordxam@gmail.com Tel 联系电话: +8562022245222 Website 官网: www.yordxam.com FB 脸书: yordxam	Industry: Rice Processing and trading 行业: 大米加工及贸易 Expectation & Interest: 1. buyer and machine supplier (technology for rice processing) 期望与意向: 1. 采购商及大米加工机器供应商	Product: Khao Kai Noi rice, Black rice (KhaoJaoKam), white whiskey 产品: Khao Kai Noi 米, KhaoJaoKam 黑米, 白威士忌
12.	Mr. Kaychith Sayasith (先生) Chief Executive, Bussines Planing 首席执行官; 业务规划部门	ADG Agriculture Development Sole Co., LTD. ADG 农业发展独资公司 Email 电子邮箱: adglaos2018@gmail.com Tel 联系电话: +856 20 99331763 FB 脸书: ADG ກຸມພັດທະນາກະສິກະສາດ Youtube 油管: @kaychithsayasith8294	Industry: Agricultural Business 行业: 农业企业 Expectation & Interest: 1. The expectation and interest in going is for the purpose of seeking to meet with businessmen who are interested in doing business together in the field of agricultural import and export 2. I am interested in my potential business partners who would like to meet during the business competition; promote the production of agricultural seeds and promote economic animal breeds as joint export products. 期望与意向: 1. 会见有意在农产品进出口领域合作的企业 2. 结识潜在商业伙伴, 促进农业生产, 推动经济家禽联合出口。	Product: Fresh vegetables, rice, frozen food, Raw materials, animal feed: corn, potato 产品: 新鲜蔬菜、大米、冷冻食品、原料、动物饲料: 玉米、土豆
Myanmar (8) 缅甸				
13.	Ms. Thet Mar Nyo (女士) Managing Director, Management 总经理; 管理层	Golden Myanmar Honey Co.,Ltd 金缅甸蜂蜜有限公司 Email 电子邮箱: tm.nyonyo@gmail.com Tel 联系电话: +959 421744300 Website 官网: www.goldenmyanmarhoney.com FB 脸书: Better Bee	Industry: honey production 行业: 蜂蜜生产及加工 Expectation & Interest: 1. I would like to connect with other professionals in our industry. 2. Knowledge sharing: A platform for experts in our field to share their knowledge and insights. 3. I requests of potential buyers, I can help establish a dialogue and build relationships that may lead to successful sales and partnerships. 期望与意向: 1. 与相关行业的专业人士交流。 2. 知识共享: 领域专家分享知识和见解的平台。 3. 寻求潜在采购商, 建立对话和合作伙伴关系	Product: Honey, Bee Products, Ginger, Fruit juices 产品: 蜂蜜, 蜜蜂产品, 姜, 果汁
14.	Ms. Shwe Yamin Oo (女士) CEO, Management 首席执行官	Recyglo Co., Ltd Recyglo 有限公司 Email 电子邮箱: shweyaminoo@recyglo.com Tel 联系电话: +959404245800 Website 官网: www.recyglo.com FB 脸书: www.facebook.com/recyglo.myanmar.9	Industry: Waste management service 行业: 废弃物管理服务 Expectation & Interest: 1. We are looking for partners in China where we can collaborate on materials innovation, import and exports products as well as investment 2. Potential partners, distributors, imports & exports for food and agri products, investment 期望与兴趣: 1. 寻找可以在材料创新、进出口产品以及投资方面进行合作中国合作伙伴 2. 潜在合作伙伴、经销商、食品和农产品进出口、投资	Product: Agri inputs, Smart farming technologies, Food technologies 服务: 农业投入品, 智能农业技术, 食品技术

15.	Mr. NAY OO (先生) Managing Director, Management 总经理	UNI-LINK LOGISTICS COMPANY LIMITED UNI-LINK 物流有限公司 Email 邮箱: nayoo@ullmm.com Tel 电话: +9595115808 Website 官网: www.ullmm.net	Industry: Logistics 行业: 物流 Expectation & Interest: 1. I'm looking for any business opportunity. 2. supply chain solution. 期望与意向: 1. 寻找商机; 2. 供应链方案	Product: Warehouse, Crossborder transport, Airfreight 产品: 仓储, 跨境运输, 空运
16.	Mr. Myint Sein (先生) Managing Director 总经理	Total livingstone Co., Ltd. Total livingstone 有限公司 Email 邮箱: syann0104@gmail.com Tel 电话: +95 9400451694 FB 脸书: https://www.facebook.com/farmfreshadmin/	Industry: Food Processing and manufacturing 行业: 食品加工制造 Expectation & Interest: 1. I would like to meet suppliers from ingredients, machine, technology, and know-how providers. 2. I'm interested in Agri product processing using of chemical and ingredients (taste and flavor), machines for food processing for a small-scale industry. 期望与意向: 1. 原料、机器、技术和技术供应商。 2. 使用化学成分和配料(味道和风味)加工生产的农产品、小型食品加工机器。	Product: Spicy Sauce, Mushroom Pork Meatballs, Black Chicken Meatballs, Spicy Marinated Chicken 产品: 辣酱, 香菇猪肉丸, 乌鸡肉丸, 香辣鸡
17.	Ms. Mya Thae Phyu (女士) Managing Director (owner) 总经理(持有者)	Golden Goat Myanmar Co.Ltd 缅甸金羊有限公司 Email 邮箱: goldengoatfoodproduction111@gmail.com Tel 电话: +959442220578, +9592220578 FB 脸书: https://web.facebook.com/people/My-King/100064254632729/?mibextid=ZbWKwL	Industry: Natural Food Production 行业: 天然食品生产 Expectation & Interest: 1. Our company is interested in working with investors, distributions, and buyers to export the products to global markets and the adventure technologies needed for our company's products and we hope to get them from this Forum. 2. I would like to highlight on environmental aspect. In addition to being Win-Win situation, this is a business that will have strong long-term benefit. 期望与意向: 1. 意向合作者: 投资者、分销商和全球采购商; 引进我司产品生产所需的先进技术。 2. 值得强调的是我司生产及发展注重环境, 有利于形成双赢局面, 是一个具有长期效益的产业。	Product: Natural Tamarid Fruit, Natural Toddy Jaggery Syrup, Ready-to-drink natural Tamarind Juice, Natural Palm sweet Juice 产品: 天然罗望子果, 天然棕榈果糖浆, 即饮天然罗望子汁, 天然棕榈甜汁
18.	Mr. Min Ye Kaung Ko (先生) Business Development Manager, Sales and Marketing 业务发展经理; 市场销售部门	Kaung Ko Group Company Limited Kaung Ko 集团有限公司 Email 邮箱: minyeko12@gmail.com Tel 电话: +95 9 693589802, + 959457 333 001 Website 官网: www.kaungkogroup.com	Industry: Sesame Production/Manufacturing and Export 工业: 芝麻生产/制造及出口 Product: Raw Sesame Seeds, Roasted Sesame Powder, Honey, Freight Forwarding 产品: 生芝麻, 熟芝麻粉, 蜂蜜, 货运代理 Expectation & Interest: 1. I'm looking forward to meeting new potential partners, not only that i also look forward to the other activities that includes exchanging information and I believe this will be a very good learning experience for me. 2. we're looking to expend our market to other regions especially China, our main target as potential business partners would be importers. Our main products are Raw Sesame Seeds, Roasted Sesame Powder and Natural Bee Honey.	期望与意向: 1. 结识新的潜在合作伙伴、信息交流 2. 扩展市场到其他地区, 特别是中国; 主要潜在合作伙伴目标: 进口商。主要产品: 生芝麻, 熟芝麻粉和天然蜂蜜。

19.	Mr. Khaing Min Oo (先生) Managing Director, Manufacturing, Trading and distribution of chili powder and spices 总经理: 辣椒粉和香料的生产、贸易及分销部门	New A1 family co.,Ltd 新 A1 家族有限公司 Email: drayekhaingsoe1987@gmail.com Tel: +9592021647 Website: www.newa1.com FB: https://www.facebook.com/A1FamilyMyanmar/	Industry: Chili manufacturer and processing 行业: 辣椒生产及加工商 Expectation & Interest: 1. We are looking for the buyers for dried chili of trading branch. we are expecting technology support and any business corporation regarding with chili based new products production and distribution of those products in Myanmar. 2. we are expecting from any business partners who can support technology to produce chili based new products. 期望与意向: 1. 寻求干辣椒采购商; 期待获得技术支持; 以辣椒为基础生产新产品及在缅甸分销的商业合作。 2. 寻求可以为以辣椒为基础生产新产品提供技术支持的合作伙伴	Product: dried chili with stem, dried chili stemless, Spices 产品: 带柄干辣椒, 无柄干辣椒等
20.	Ms. Darli Wai Soe (女士) Owner, Farmer Market 持有者: 农产品市场部门	K.K Farm K.K 农场 Email: dwaisoe@gmail.com Tel: +959256279552 FB: https://www.facebook.com/profile.php?id=10008903144053&mibextid=ZbWKwL	Industry: Agriculture products 行业: 农产品 Expectation & Interest: 1. I am looking for the ideas to improve my business skills. I want to develop my farm to the international standard. 2. we want to meet agri products exporters. 期望与意向: 1. 提高商业技能的观点; 把我的农场发展到国际标准 2. 结识农产品进口商	Product: Mango, Jackfruit, Vegetables, Agricultural Technical services 产品: 芒果, 菠萝蜜, 蔬菜, 农业技术服务
Vietnam (5) 越南				
21.	Ms. Thi Thoa Tran (女士) Auditor, Certification Department 审核员: 认证部	QC CGLOBAL Center for Testing and Certification QC CGLOBAL 检测认证中心 Email: thoatran@tqc.vn , vphn@tqc.vn Tel: +84 24 6680 0338 Website: https://tqc.vn/ FB: https://www.facebook.com/TQCCenter	Industry: Product Quality Control (QC) Service 行业: 产品质控服务 Expectation & Interest: 1. Looking forward to meeting many potential partners. Bring your company's services and raise awareness of the standard and the benefits when the business achieves the certification. 2. Especially agricultural certifications, food safety and hygiene management systems as well as social responsibility standards. Connecting businesses with certification organizations for export needs 期望与意向: 1. 结识潜在合作伙伴; 为企业提供服务, 提高企业合规意识, 帮助企业获得资质认证。 2. 特别是农业认证、食品安全和卫生管理体系以及社会责任标准; 为产品出口需求提供企业与认证机构的对接。	Product: ISO 22000, Vietgap, Product regulation conformity 服务: ISO 22000, 越南认证, 产品合规
22.	Ms. Le Thi Hoang Oanh (女士)	Tasty Vietnam Social Jsc 越南美味社会股份有限公司 Email: info@tastyvietnam.vn Tel: +84888112029, +842436863939	Industry: Innovative and social impact start-up 行业: 具有创新和社会影响力的初创企业	Product: Global Integrated Marketing Communications, Cross-border eCommerce services, Smart Export promotion 产品: 全球整合营销传播, 跨境电子商务服务, 智能出口推广

	Co-founder & CEO, Management Board 合伙人、总经理；管理委员会	Website: https://en.tastyvietnam.vn/ FB: https://www.facebook.com/tastyvietnamsocial	Expectation & Interest: 1. I'm looking for a food digital marketing, cross-border eCommerce services partner to enhance the branding, marketing, selling Vietnam Food & Beverage 期望与意向: 1. 寻找食品数字营销、跨境电子商务服务合作伙伴，以加强越南食品和饮料的品牌推广，营销及销售	
23.	Ms. Thuy Hoang Thanh （女士） CEO, Management 总经理、管理层	Mekong Coconut Oil Company Limited 湄公椰子油有限公司 Email: thuy@cocovie.com.vn ; sales@cocovie.com.vn Tel: +84911434035, +84918343503 Website: www.cocovie.com.vn FB: https://www.facebook.com/cocovie.com.vn	Industry: Production and Distribution of coconut oil 行业: 椰子油生产和分销 Product: Organic Premium Extra Virgin Coconut oil, Skincare Coconut Oil, Coconut Oil Soap 产品: 有机优质特级初榨椰子油, 椰子油 (护肤), 椰子油香皂	Expectation & Interest: 1. We look for buyers of bulk Virgin coconut oil and private labeling. We are especially interested in working with retailers and wholesalers who want to promote our brand Cocovie- which is dedicated to the Clean The Mekong Fund to clear plastics out of the Mekong Delta. 2. We guarantee the best price and look forward to sustainable business relations For distributors: coverage of online and retail outlets for a certain region of China. 期望与意向: 1. 寻找初榨椰子油采购商; 我们特别希望能与致力于清洁湄公河三角洲塑料垃圾的零售商和批发商合作, 以推广我们的品牌。 2. 我们保证最优惠的价格, 寻求可持续的商务合作关系; 关于经销商: 中国部分地区覆盖线上及线下门店销售。
24.	Ms. Nguyen Thi Ha （女士） CEO 总经理	Tien Duc JSC Tien Duc 股份有限公司 Email: Hant@tienducjsc.com Tel: +842332004208 Website: www.tienducjsc.com FB: https://www.facebook.com/td.agarbatti?mibextid=ZbWKwL	Industry: Agricultural manufacturer and exporter products 行业: 农产品制造和出口商 Product: Black Pepper, Star Anises, Cassia, Cashew nuts 产品: 黑胡椒, 八角茴香, 桂皮, 腰果	Expectation & Interest: 1. I am looking for more chances to learn and meet partners buyers, suppliers, and venture. We would like to focus more on the Mekong Delta markets, especially with the Chinese market. 2. We would like to show our capacity and our products (sample) with partners, then get corporation with them. We always set win-win business, therefore long and tight corporations are our main aim 期望与意向: 1. 寻找学习机会、合作伙伴/采购商和供应商; 我们更关注湄公河三角洲区域的市场, 特别是中国市场。 2. 我们想向合作伙伴展示我们的能力和产品(样品), 然后建立合作关系; 我们以双赢为宗旨, 长期紧密合作是我们的主要目标
25.	Mr. Dao Duc Hung （先生） General Director 总经理	Omeli Food Joint Stock Company Omeli 食品股份有限公司 Email: kimgiang1804@gmail.com Tel: +84 987259888 Website: https://omeli.com.vn	Industry: Agribusiness and Food Processing 行业: 农业综合企业及食品加工 Product: Cracker, Chocolate pie, Cookies, Candy 产品: 饼干、巧克力派、曲奇、糖果	Expectation & Interest: 1. I hope that via this event we can find out the ingredients resource or can match business with buyers as well as suppliers and find the new chance to expand business 3. I am looking for the distributors of FMCG or the ingredients food suppliers, packaging suppliers 期望与兴趣: 1. 寻找原料供应商; 与采购商和供应商进行业务匹配; 寻找扩大业务的机会 2. 寻找快消品经销商、食物原料供应商、包装供应商

Thailand (4) 泰国				
26.	Mr. Bhumsiri Kheawsod (先生) Customer Development Level 9 (Head of Center), Customer and Community Development Center 客户发展中心负责人 (9级); 客户及社区发展中心	Bank for Agriculture and Agricultural Cooperatives (BAAC) 农业和农业合作社银行(BAAC) Email: knoth7717@gmail.com, contact@baac.or.th Tel: +66815299595, +66 2558 6555 Website: www.baac.or.th	<u>Industry:</u> Special Financial Institutes of Thailand, in part of Agriculture 行业: 泰国特别金融机构 (农业) <u>Expectation & Interest:</u> 1. Best Practices to apply and support customer. Opportunities for bank customers to grow up in the future and organization Network and Connection 2. I am interested in Exporting segment or Others Government Unit 期望与意向: 1. 为客户提供最佳支持、实现未来客户增长、组织联络与对接 2. 关注出口板块及其他政府机构相关板块	<u>Product:</u> Financial Services, Customers Products Supports, 服务: 金融服务、客户及产品支持
27.	Mr. Kriangyos Tongchoung (先生) Directing Manager, Marketing 执行经理; 市场部	Tong Pen Trading Ltd,Part Tong Pen 贸易有限公司 Email: kkriang15@gmail.com Tel: 0868415627 Website : www.Tongpen trading business.com FB: Kriangyos Tongchoung	<u>Industry:</u> Agribusiness and Coconut Processing 行业: 农业综合企业及椰子加工 <u>Expectation & Interest:</u> 1. I am looking for distributor and Joint Venture and Market other product export 2. In my company can export other consumer goods and export owner product non factory but I can OEM in factory for export all product 3. 期望与意向: 1. 寻找经销商和合作企业及产品出口市场 2. 我司可出口其他消费品、代生产出口产品	<u>Product:</u> Pulp Young Coconut, Pulp Young Coconut Freezes Dried 产品: 椰浆, 冷冻干椰浆
28.	Mr. Pongsak Sanitwongse Na Ayudhya (先生) President, Management 总裁; 管理层	Wiz Me Magic Co.,Ltd. Wiz Me 魔法有限公司 Email: pongsak8@hotmail.com Tel: +66801589191	<u>Industry:</u> Branding, Marketing and Sale management in food sector 行业: 食品板块的品牌、营销和销售管理 <u>Expectation & Interest:</u> 1. Seeking new business partners and customers in CLMV or China. Seeking new opportunities in food products as we represent food manufacturing in Thailand. 2. Meet the owner of Food, Drink, Automobile, and another business owner. Meet distributors in food and dring products. 期望与意向: 1. 寻找柬埔寨、老挝、缅甸、越南及中国的商务合作伙伴; 作为泰国食品制造业的代表, 寻求食品行业新机遇。 2. 结识食品、饮料、汽车行业的企业家; 结识食品及饮料经销商。	<u>Product:</u> Brand development strategy, Total Sales management solution 服务: 品牌发展战略、整体销售管理解决方案

29.	Mr. Kitti Supchukun (先生) President/ Founder 总经理/创始人	Grenades Biotech Co., Ltd. 手雷生物科技股份有限公司 Email: drkittis@gmail.com Tel: +6625647809 Website: www.grenadesbio.com FB: https://www.facebook.com/drkittisupchukun	<u>Industry:</u> Livestock, agriculture, and feed innovation company 行业: 畜牧、农业、饲料创新公司 <u>Expectation & Interest:</u> 1. Direct contact with local integrations in Thailand (Business to Business), Finding investors and partners, Set up the factory in Thailand and the distribution location oversea 2. Use technology with other products to increase their efficiency. 期望与意向 1. 与泰国当地的整合商取得直接联系(企业对企业); 寻找投资者及合作伙伴; 在泰国设立工厂; 在海外设立分销中心。 2. 结合技术与产品以提高生产效率。	<u>Product:</u> Livestock, Non-Antibiotic, Animal health, Mycotoxin Binder 产品: 家畜, 非抗生素产品, 动物健康品, 霉菌毒素粘合剂
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II. Chinese company participants 中国企业参会者 (45 位)

No.	Name, Surname & Position 姓名与职位	Organization & Contact 所属单位与联系方式	Sector/Product/Services & Business Matching Interests 产业、产品服务和商务对接诉求
P. R. China 中国			
1.	To be updated 有待更新		<u>Industry:</u> 行业: <u>Product:</u> 产品: <u>Expectation & Interest:</u> 期望及意向:

III. Directory of Key Stakeholders 政府、科研等其他相关单位代表 (约 20 位)

No.	Name, Surname & Position 姓名与职位	Organization & Contact 所属单位与联系方式	Sector/ Services 行业与主要服务内容
P. R. China 中国			
2.	To be updated 有待更新		<u>Industry:</u> 行业: <u>Product:</u> 产品:

IV. Directory of the Panelists 专题论坛发言人 (4 位)

No.	Name, Surname & Position 姓名与职位	Organization & Contact 所属单位与联系方式	Sector/ Services 行业与主要服务内容
P. R. China 中国			
3.	To be updated 有待更新		<u>Industry:</u> 行业: <u>Product:</u> 产品:

V. MI Organizing Team 湄公学院 主办方团队

	Mr. Suriyan Vichitlekarn Executive Director Mekong Institute (MI) Tel: +66 43202 411-2 E-mail: suriyan@mekonginstitute.org		Mr. Sa-gna Sattanun (Thai) Program Manager Trade and Investment Facilitation (TIF) Department Mekong Institute (MI) Tel: + 66 (0) 43 202 411-2 Ext: 2102 Email: sa-gna@mekonginstitute.org Role: Onsite Co-Facilitations 现场支持
	Ms. Hao Wen (Chinese) Program Coordinator Trade and Investment Facilitation (TIF) Department Mekong Institute (MI) Tel: + 66 (0) 43 202 411-2 Ext: 2105 Email: haowen@mekonginstitute.org Role: Overall Event Control 统筹		Ms. Sasiporn Phuphaploy (Thai) Program Assistant Trade and Investment Facilitation (TIF) Department Mekong Institute (MI) Tel: (+66) 43 202411-2 Ext: 2109 E-mail: sasiporn@mekonginstitute.org Role: Finance 财务
	Mr. Junyu Li (Chinese) 李俊谕 先生 Student School of Law Huazhong University of Science and Technology (HUST) Tel: (+86) 181-7470-5741 E-mail: lijunyu@hust.edu.cn Role: Volunteers 志愿者		Ms. Yuxin Gong (Chinese) 龚语欣 女士 Student School of Law Huazhong University of Science and Technology (HUST) Tel: (+86) 158-2700-9412 E-mail: gongyuxin@hust.edu.cn Role: Volunteers 志愿者
	Ms. Linyi Chen (Chinese) 陈琳怡 女士 Student School of Law Huazhong University of Science and Technology (HUST) Tel: (+86) 151-5739-8392 E-mail: linyichen@hust.edu.cn Role: Volunteers 志愿者		Ms. Yuyan Dai (Chinese) 戴语嫣 女士 Student School of Law Huazhong University of Science and Technology (HUST) Tel: (+86) 187-7309-8483 E-mail: yuyandai@hust.edu.cn Role: Volunteers 志愿者

	Ms. Junnan Li (Chinese) 李俊男 先生 Student College of Business City University of Hong Kong (CityU) Tel: (+86) 138-7710-0931 E-mail: junnanli5-c@my.cityu.edu.hk Role: Volunteers 志愿者		
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VI. Co-organizing Team 承办方团队



	Mr. Li Yanlong 李艳龙 先生 Position 职位: Tel 电话: +86 Email 邮箱:		Ms. Huang Liuyi 黄柳艺 女士 Public Service Department International Business Manager 中国—东盟经贸中心公共服务部国际商务主管 China-ASEAN Business Center Tel 电话: (+86) 185-7707-3821 E-mail 邮箱: nliuyi@126.com Role: Focal-point for Chinese participants 中国参会代表主要联络人
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